

# WILLIAM RAVEIS

REAL ESTATE • MORTGAGE • INSURANCE

## 2018 Single Family Home Sales Report

North Andover, MA

*Based on MLS pull 1.14.2019*



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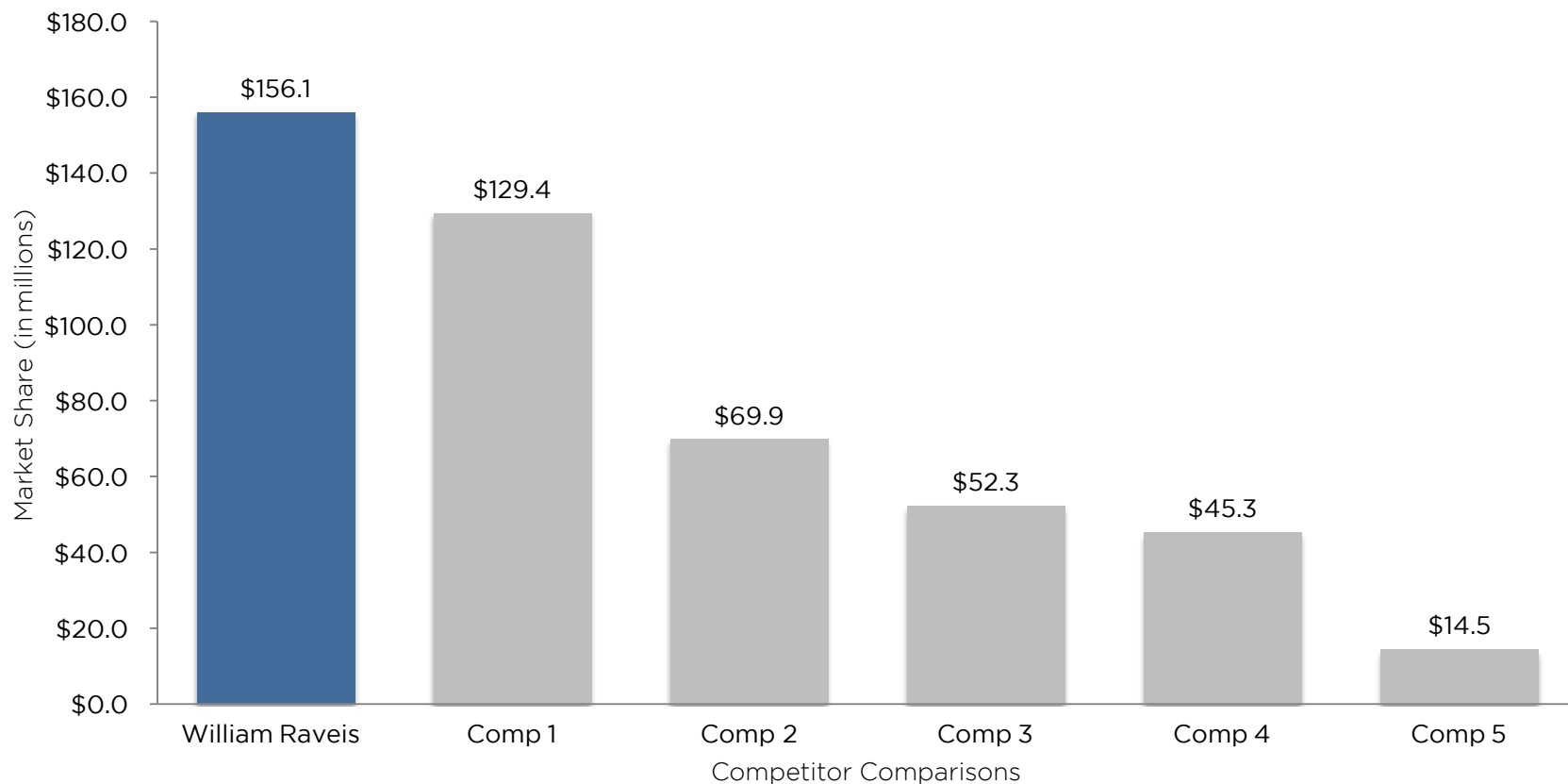


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## Our Market Share *Andover + North Andover*

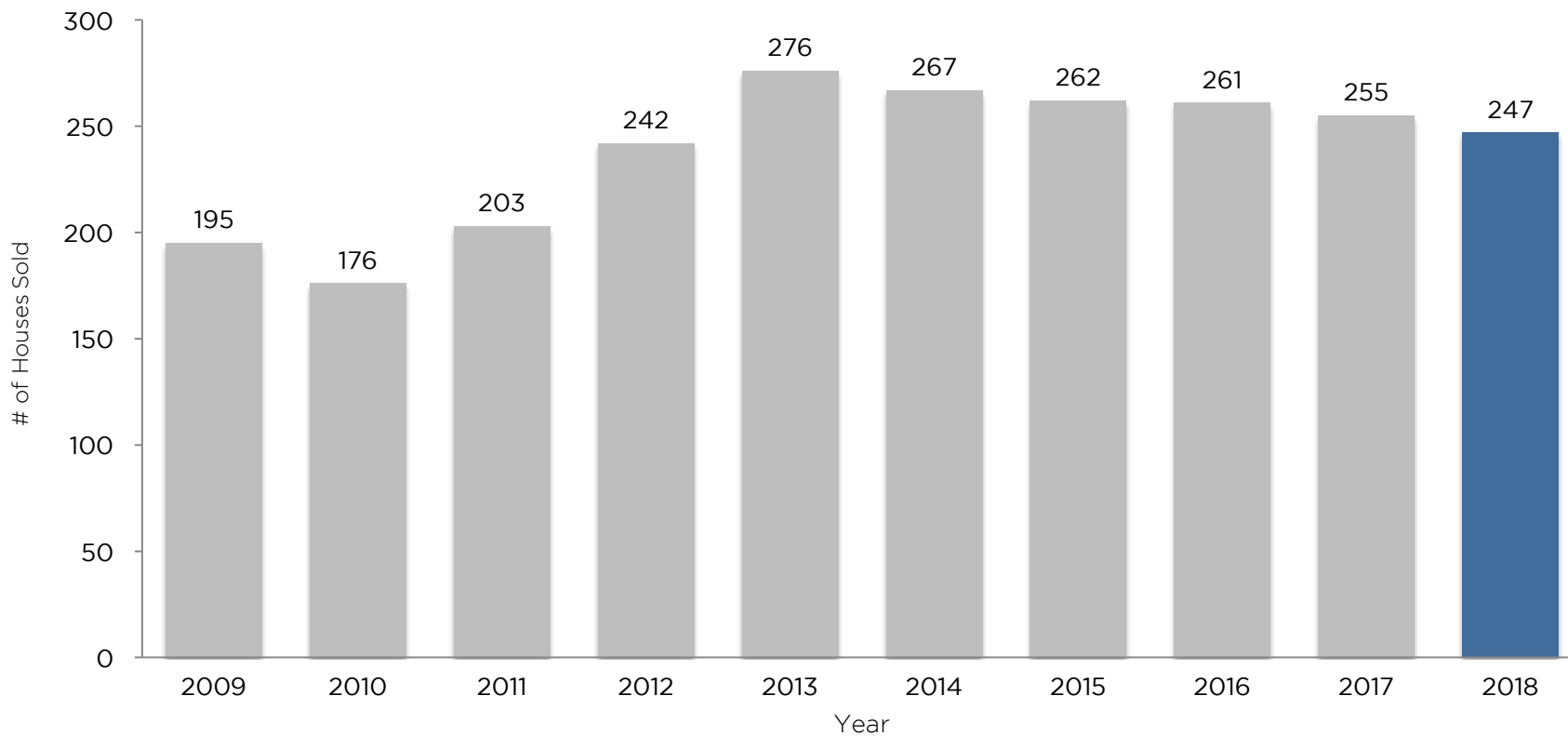


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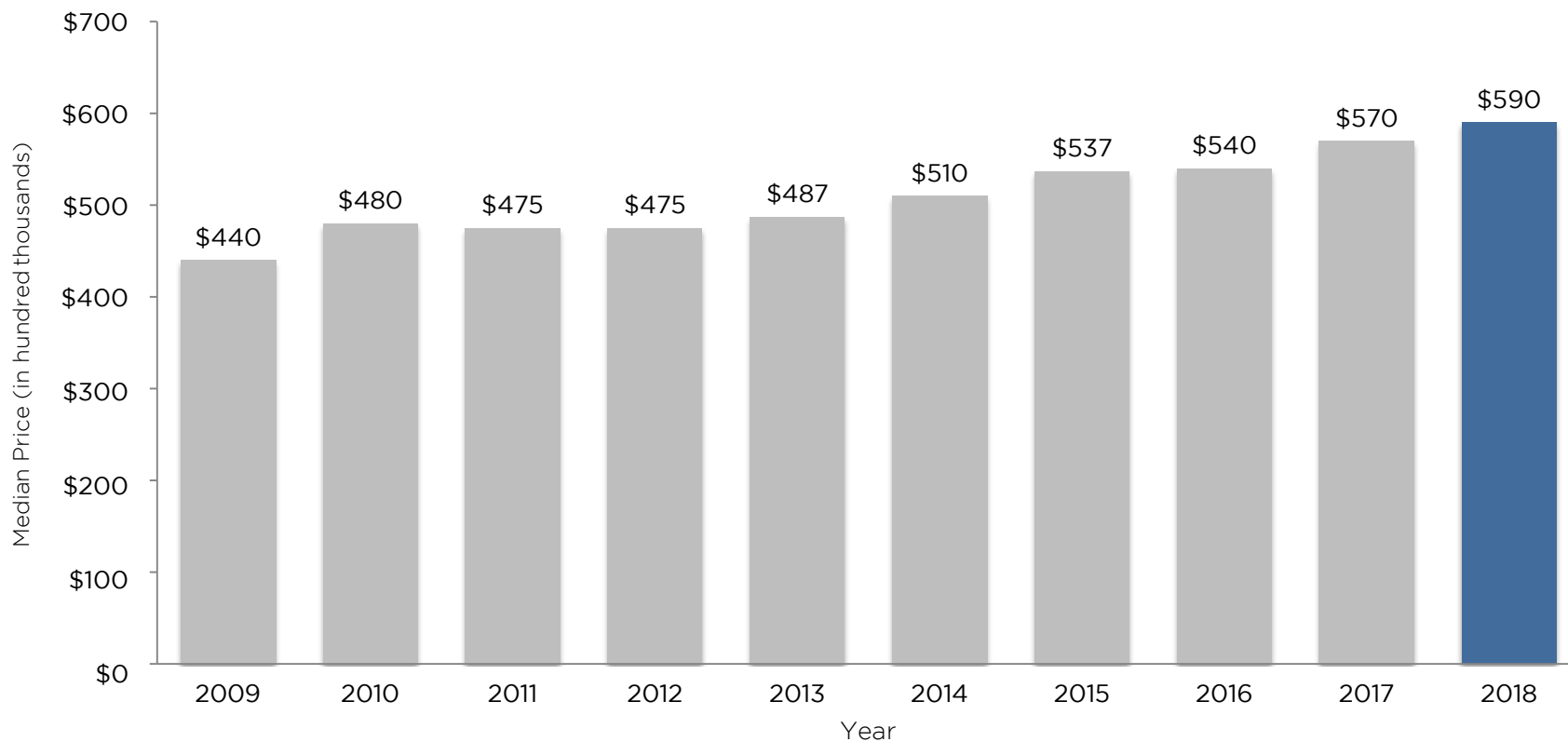
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Market Look-Back: Sales  
*North Andover*



*Based on MLS pull 1.14.2019*

Market Look-Back: Median Price  
*North Andover*



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## Home Sales North Andover

| Price Range                               | # of Listings | Avg. Days on Market | Average Sale Price              | Average List Price | SP:LP Ratio |
|---|---------------|---------------------|---------------------------------|--------------------|-------------|
| \$0 - \$49,999                            | 0             | 0                   | \$0                             | \$0                | 0           |
| \$50,000 - \$99,999                       | 0             | 0                   | \$0                             | \$0                | 0           |
| \$100,000 - \$149,999                     | 0             | 0                   | \$0                             | \$0                | 0           |
| \$150,000 - \$199,999                     | 0             | 0                   | \$0                             | \$0                | 0           |
| \$200,000 - \$249,999                     | 1             | 9                   | \$230,000                       | \$260,000          | 88          |
| \$250,000 - \$299,999                     | 2             | 29                  | \$289,250                       | \$284,900          | 102         |
| \$300,000 - \$349,999                     | 6             | 107                 | \$321,667                       | \$337,433          | 96          |
| \$350,000 - \$399,999                     | 13            | 56                  | \$374,715                       | \$375,315          | 100         |
| \$400,000 - \$449,999                     | 23            | 54                  | \$424,709                       | \$425,061          | 100         |
| \$450,000 - \$499,999                     | 28            | 80                  | \$474,582                       | \$481,907          | 99          |
| \$500,000 - \$599,999                     | 53            | 44                  | \$547,691                       | \$546,783          | 100         |
| \$600,000 - \$699,999                     | 48            | 48                  | \$651,921                       | \$660,414          | 99          |
| \$700,000 - \$799,999                     | 34            | 52                  | \$736,570                       | \$738,600          | 100         |
| \$800,000 - \$899,999                     | 25            | 65                  | \$852,964                       | \$868,748          | 98          |
| \$900,000 - \$999,999                     | 5             | 60                  | \$935,580                       | \$925,740          | 101         |
| \$1,000,000 - \$1,499,999                 | 6             | 134                 | \$1,214,583                     | \$1,287,133        | 95          |
| \$1,500,000 - \$1,999,999                 | 2             | 12                  | \$1,525,000                     | \$1,500,000        | 102         |
| \$2,000,000 - \$2,499,999                 | 0             | 0                   | \$0                             | \$0                | 0           |
| \$2,500,000 - \$2,999,999                 | 1             | 50                  | \$2,950,000                     | \$2,950,000        | 100         |
| \$3,000,000 - \$3,999,999                 | 0             | 0                   | \$0                             | \$0                | 0           |
| <b>Total Properties</b>                   | <b>247</b>    | <b>Avg. 57</b>      | <b>\$628,822</b>                | <b>\$634,880</b>   | <b>99</b>   |
| Lowest Price: <b>\$230,000</b>            |               |                     | Median Price: <b>\$590,000</b>  |                    |             |
| Highest Price: <b>\$2,950,000</b>         |               |                     | Average Price: <b>\$628,822</b> |                    |             |
| Total Market Volume: <b>\$155,319,093</b> |               |                     |                                 |                    |             |

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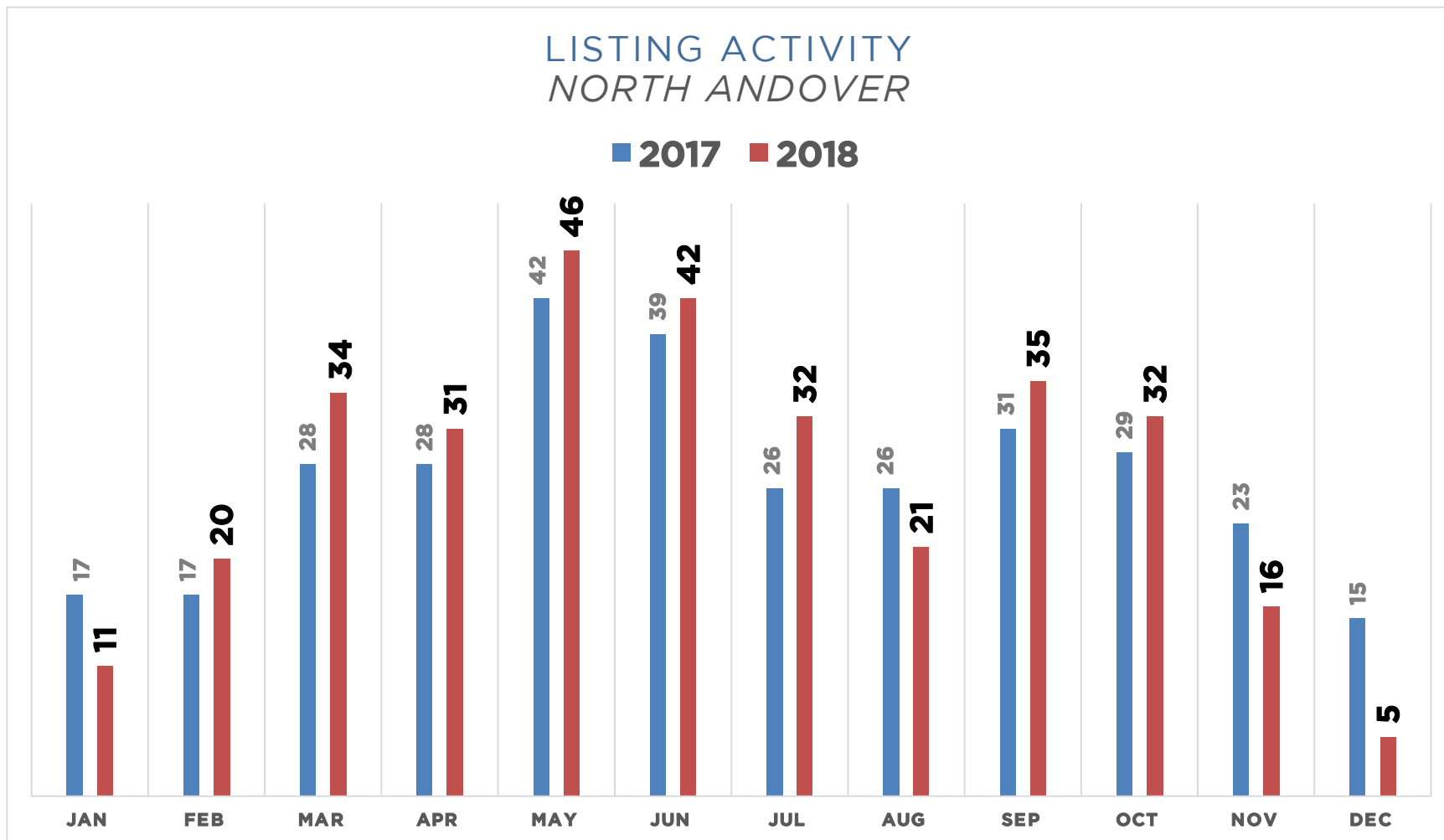
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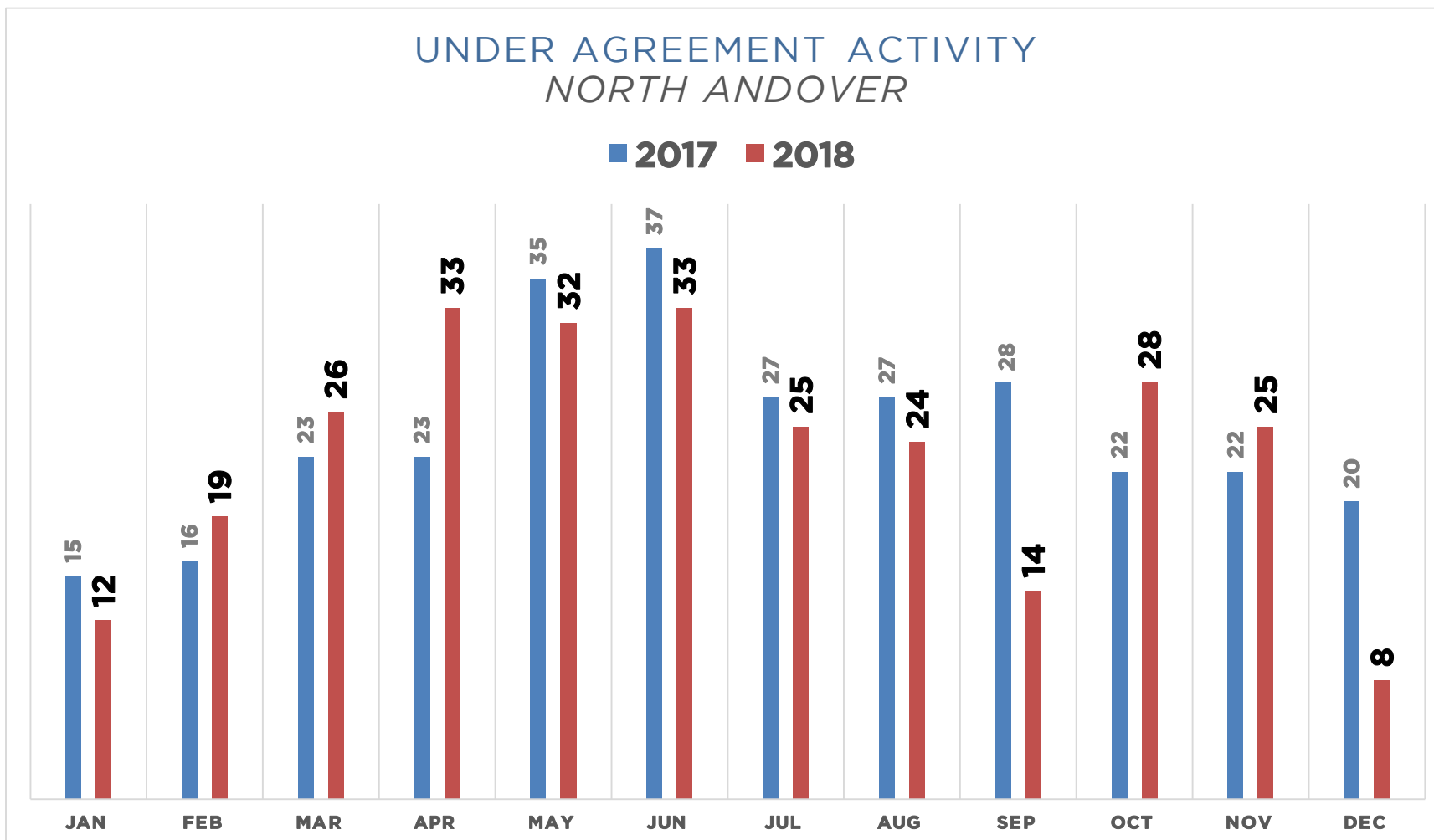
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## UNDER AGREEMENT ACTIVITY NORTH ANDOVER

■ 2017 ■ 2018



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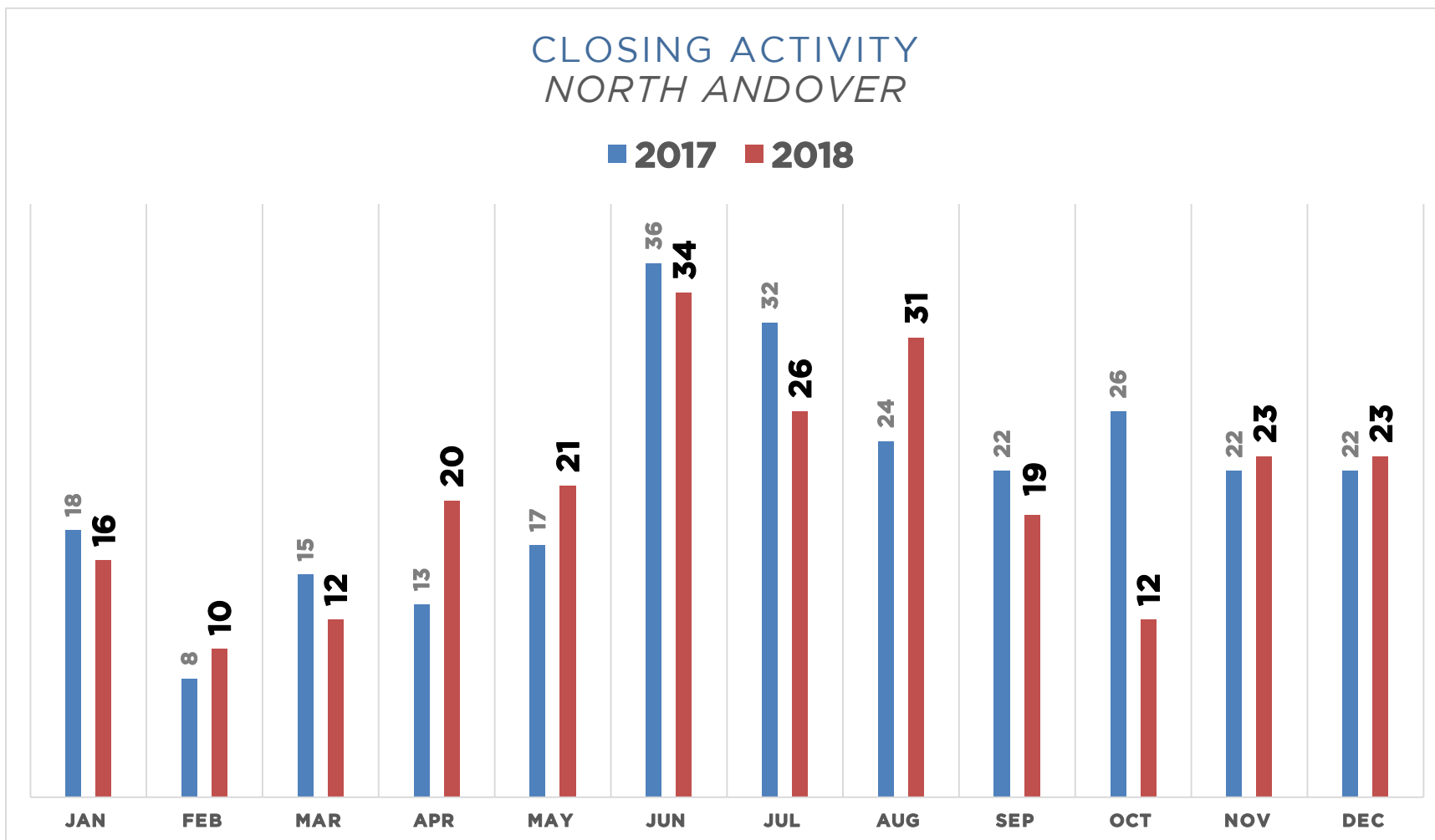
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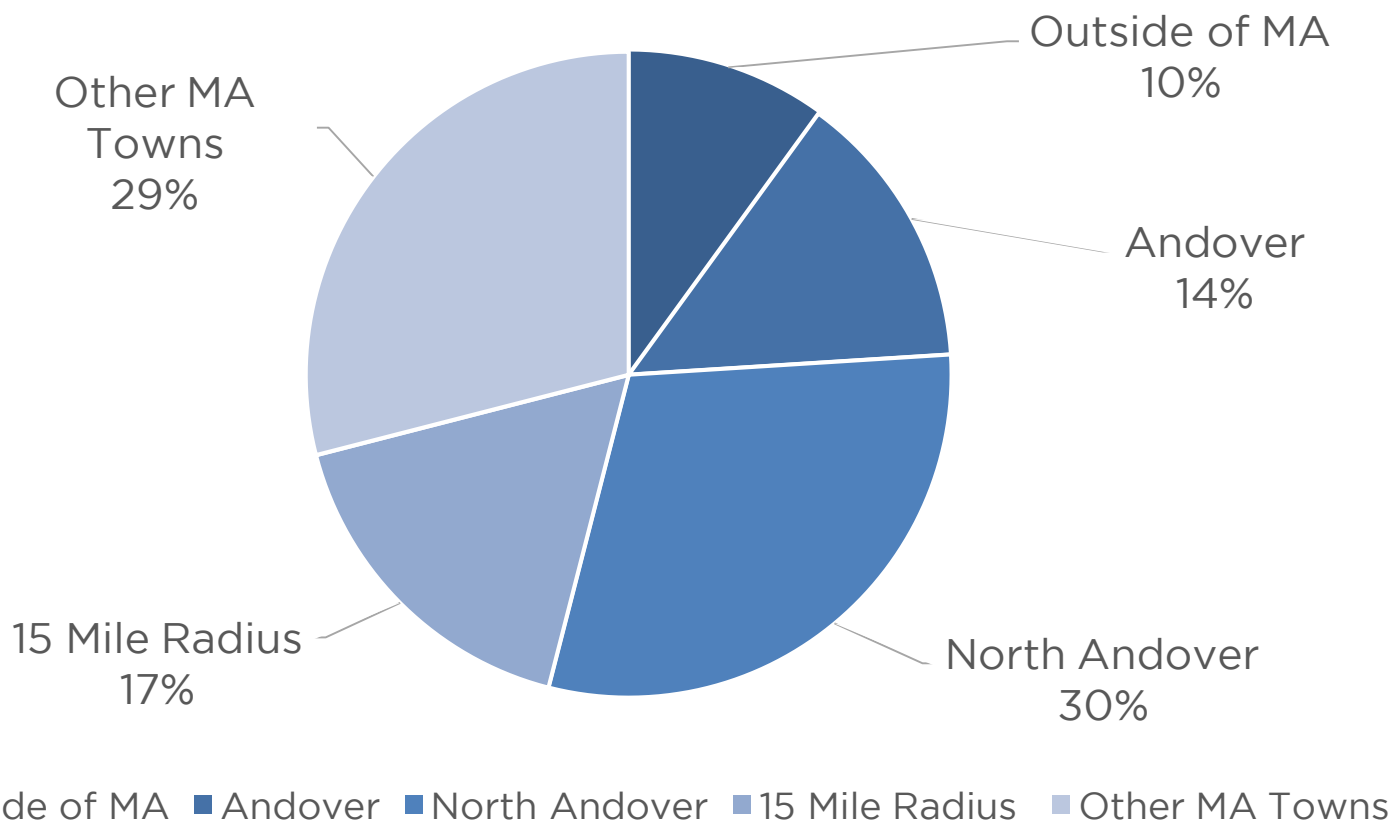
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### Where Did Our Buyers Come From North Andover Sales



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